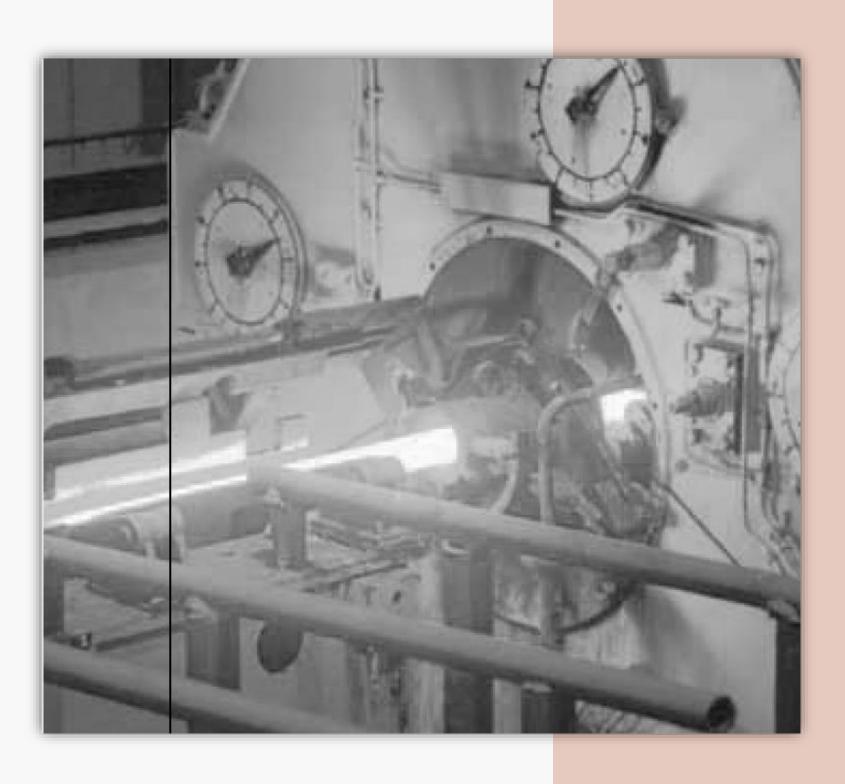


# Financial Update Q1 FY 2024-25



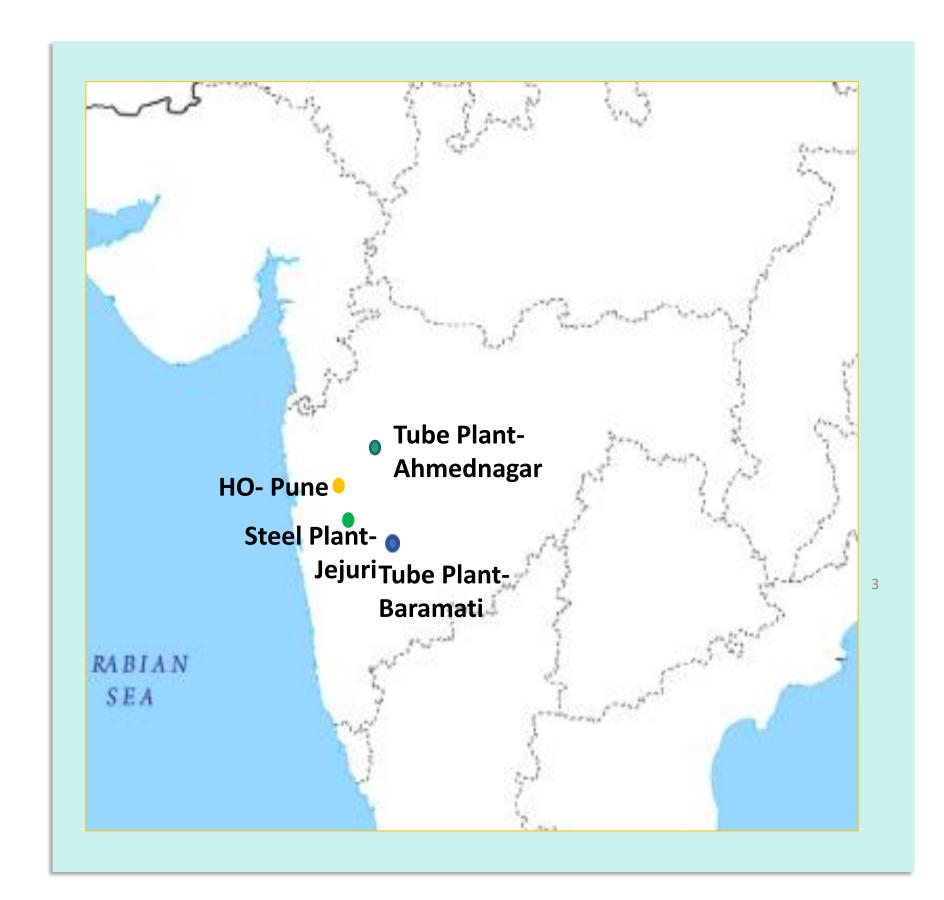
### Agenda

- ISMT Overview
- Manufacturing Facilities
- Financial Update
  - P&L Highlights- Quarterly
  - Volume and Sales Quarterly
  - Ratios Standalone
  - P&L Standalone
  - P&L Consolidated
- End User Profile



#### **ISMT - Overview**

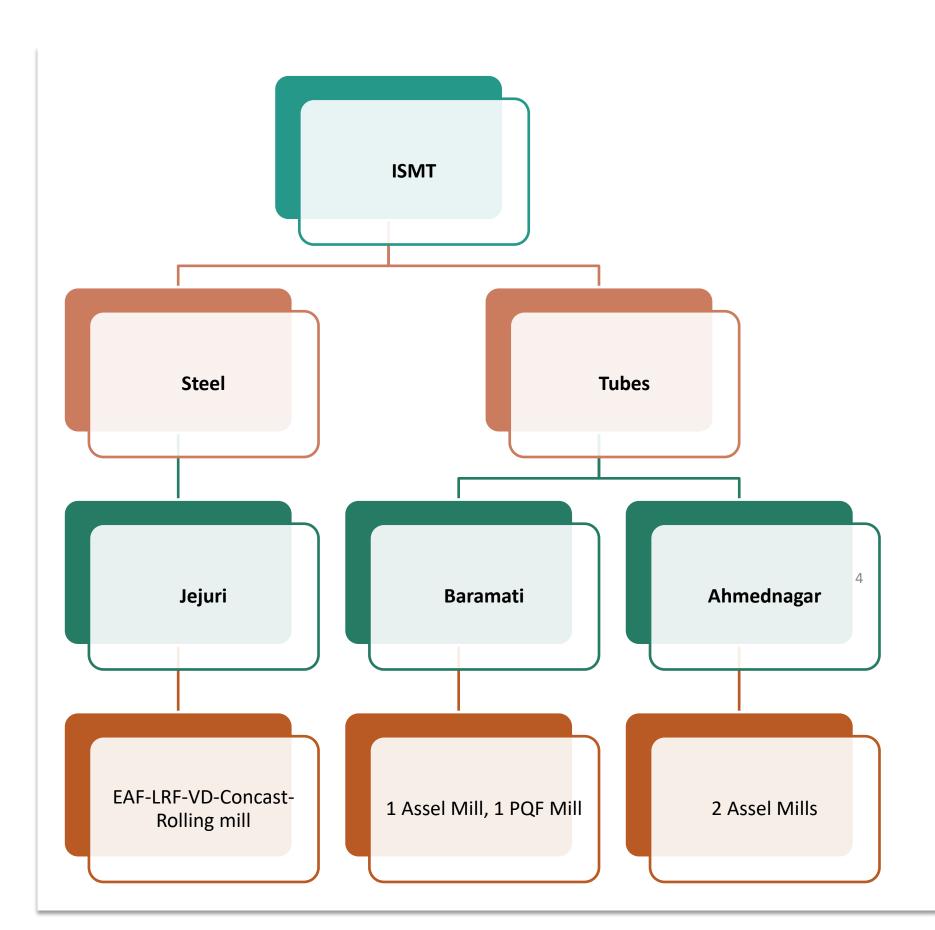




- The largest integrated specialised seamless tube manufacturer in India
- One of the most diversified manufacturers of specialised seamless tubes in the world, producing tubes in the range of 06 to 273 mm OD
- One of the most modern steel alloy plants in India
   that produces a wide range of alloy steel from 25 to
   225 mm diameter

#### **Manufacturing Facilities**





~350,000 Ton

STEEL CAPACITY\*
PER ANNUM

~370,000 Ton

SEAMLESS TUBES
CAPACITY# PER
ANNUM

#### **ISMT Advantage**

Only Integrated manufacturer of Steel & Tubes in the Asia Pacific region Own steel mill advantages-

- Quick response to changes in steel specification
- Customization & fine tuning of steel intrinsic quality
- Close & real time control on steel parameters
- Flexibility in scheduling & delivery of raw material to tube plant
- Continual improvisation of steel quality

**Expertise in manufacturing of Bearing steel & tubes over past 4 decades.** 

Quick response to customer feed-backs, customer product & process changes

**Short delivery cycles** 

**Quality Capacity ahead of demand cycle** 



## Q1 FY 2025 – Key Updates

#### **KFIL ISMT Merger Update**

- Hon'ble National Company Law Tribunal (NCLT), Mumbai, sanctioned the Scheme of Arrangement and Merger between ISMT Limited and Kirloskar Ferrous Industries Limited, along with their respective shareholders on July 24, 2024
- Record date of August 6,2024 has been fixed for the purpose of determining the equity shareholders of ISMT Limited

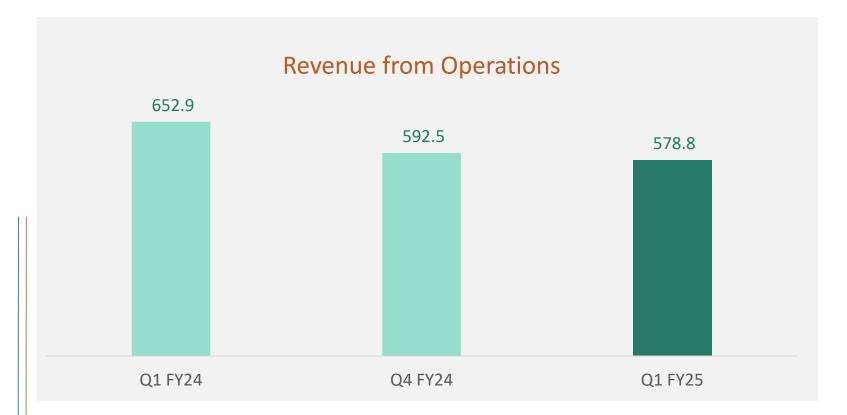
#### **Investment in Green Power**

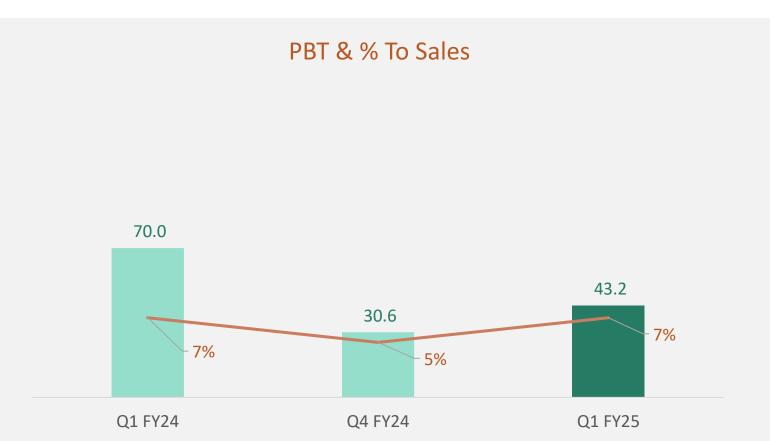
 Commenced operations of 35 MW DC (out of total project capacity of 70 MW DC) Solar Plant located at Jalna from 1 July 2024

#### **P&L Highlights - Quarterly**

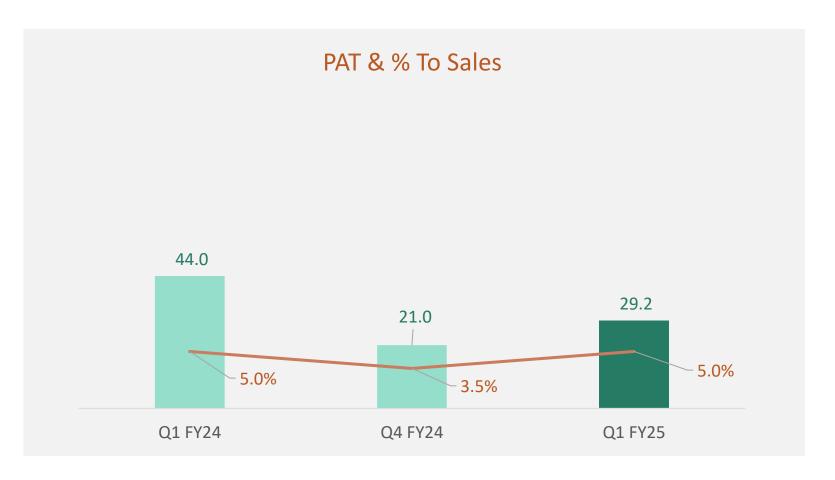












2024-25

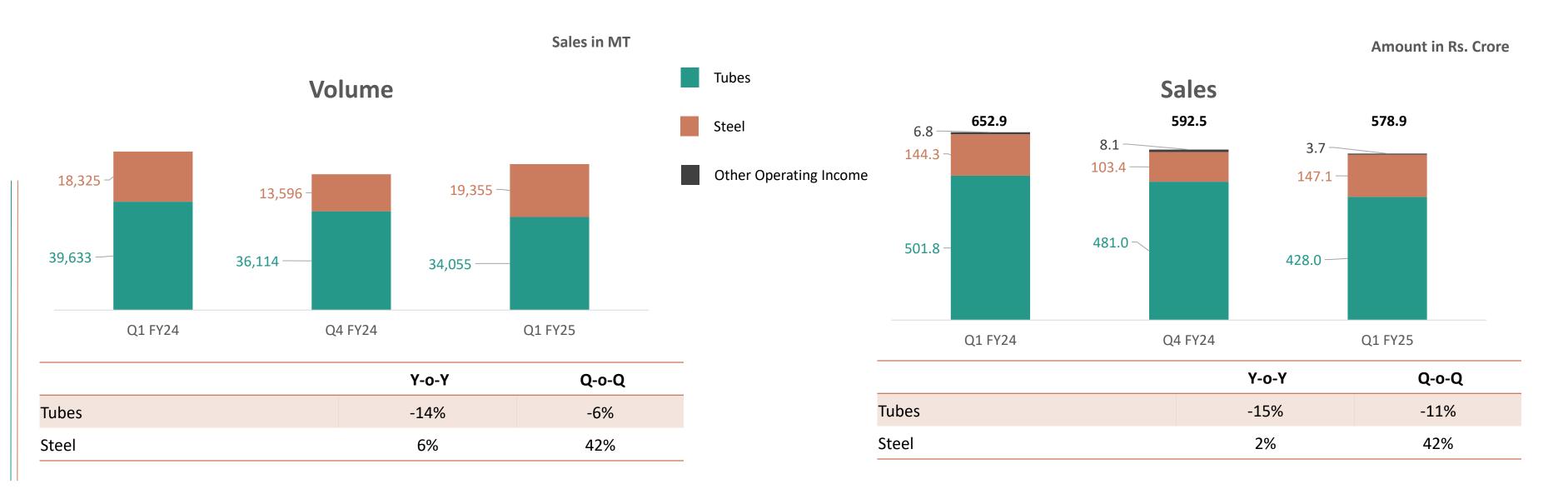
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Q1

Financial Update

#### **Volume and Sales Update - Quarterly**





7 - 1	Sales Realisation - Rs./MT	Q1FY24	Q4FY24	Q1FY25
ادا ا	Tube	1,26,599	1,33,196	1,25,670
2	Steel	78,767	76,066	76,001

#### **Ratios - Standalone**



Particulars	Quarter ended		
r ai ticulais	June 30, 2024	March 31, 2024	June 30, 2023
Material Costs	46.1%	42.9%	50.3%
Power Costs	13.8%	11.7%	11.1%
Employee Benefits Expense	7.7%	7.5%	6.2%
PBT	7.5%	5.2%	10.7%
PAT	5.0%	3.5%	6.7%
EBITDA (excluding Other Income)	10.8%	13.8%	12.7%

#### **P&L Standalone**



All Amounts in Rs. Crore

	Quarter ended		
Particulars	June 30, 2024	March 31, 2024	June 30, 2023
Income			
(a) Revenue From Operations	578.79	592.51	652.92
b) Other Income	3.26	4.00	3.11
Total Income - (a+b)	582.05	596.51	656.03
Expenses			
(a) Cost of Materials Consumed	309.10	261.30	365.78
(b) Changes in inventories of finished goods, work -in -progress and stock-in-trade	(42.46)	(7.06)	(37.24)
c) Employee Benefits Expense	44.83	44.36	40.44
d) Finance Costs	3.31	2.72	3.47
e) Depreciation	19.20	28.96	12.45
f) Other Expenses	204.88	212.19	201.14
Total Expenses	538.86	542.47	586.04
Exceptional Items	-	23.47	-
Profit / (Loss) before tax	43.19	30.57	69.99
Profit / ( Loss) after tax	29.18	20.98	43.99
EBITDA (excluding Other Income)	62.44	81.72	82.80

#### **P&L Consolidated**

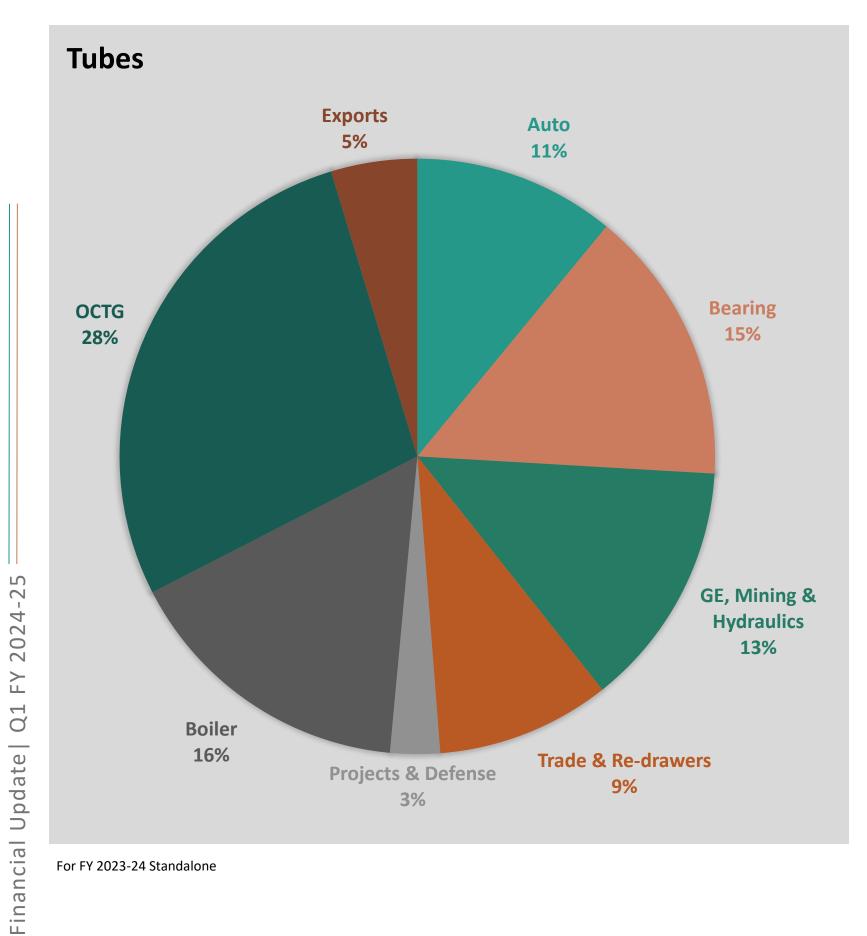


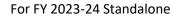
All Amounts in Rs. Crore

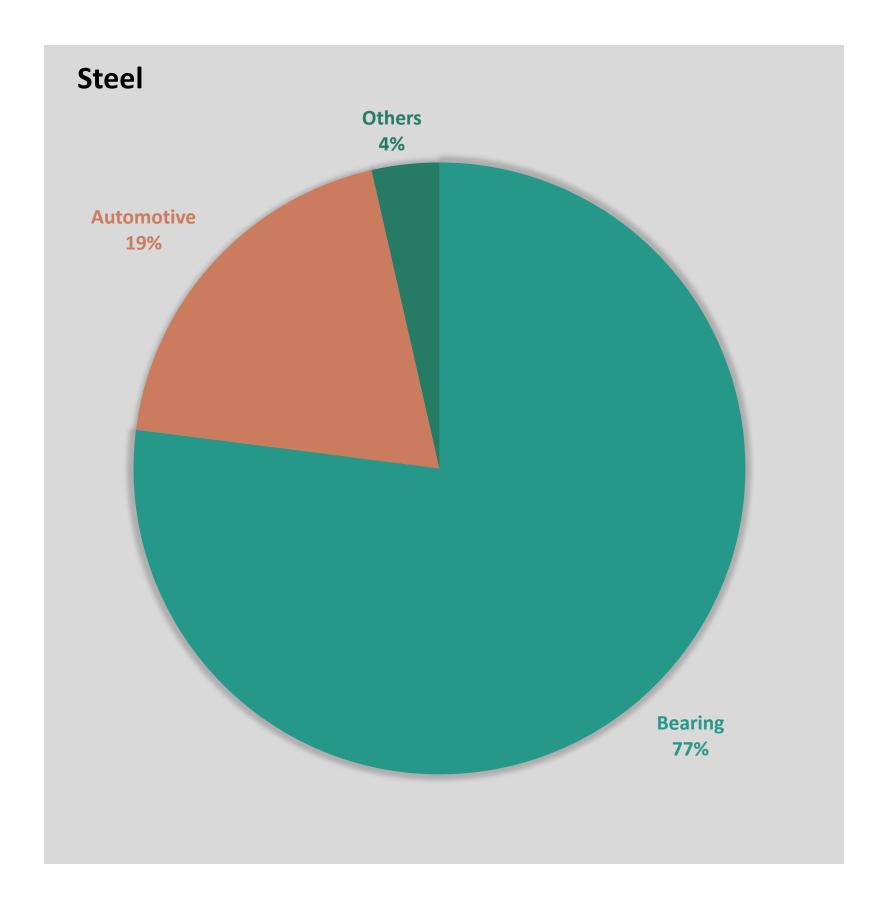
	All Amounts		
	Quarter ended		
Particulars Particulars	June 30, 2024	March 31, 2024	June 30, 2023
Income			
(a) Revenue From Operations	578.79	596.11	657.36
(b) Other Income	3.19	2.41	3.11
Total Income - (a+b)	581.98	598.52	660.47
Expenses			
(a) Cost of Materials Consumed	309.10	262.15	367.35
(b) Changes in inventories of finished goods, work -in -progress and stock-in-trade	(42.46)	(6.50)	(35.49)
c) Employee Benefits Expense	44.84	44.73	42.48
d) Finance Costs	3.31	2.74	3.62
(e) Depreciation	19.20	29.05	12.73
f) Other Expenses	204.85	229.85	203.11
Total Expenses	538.84	562.02	593.80
Exceptional Items	-	7.49	-
Profit / (Loss) before tax	43.14	29.01	66.67
Profit / ( Loss) after tax	29.13	19.41	40.67
EBITDA (excluding Other Income)	62.46	65.88	79.91

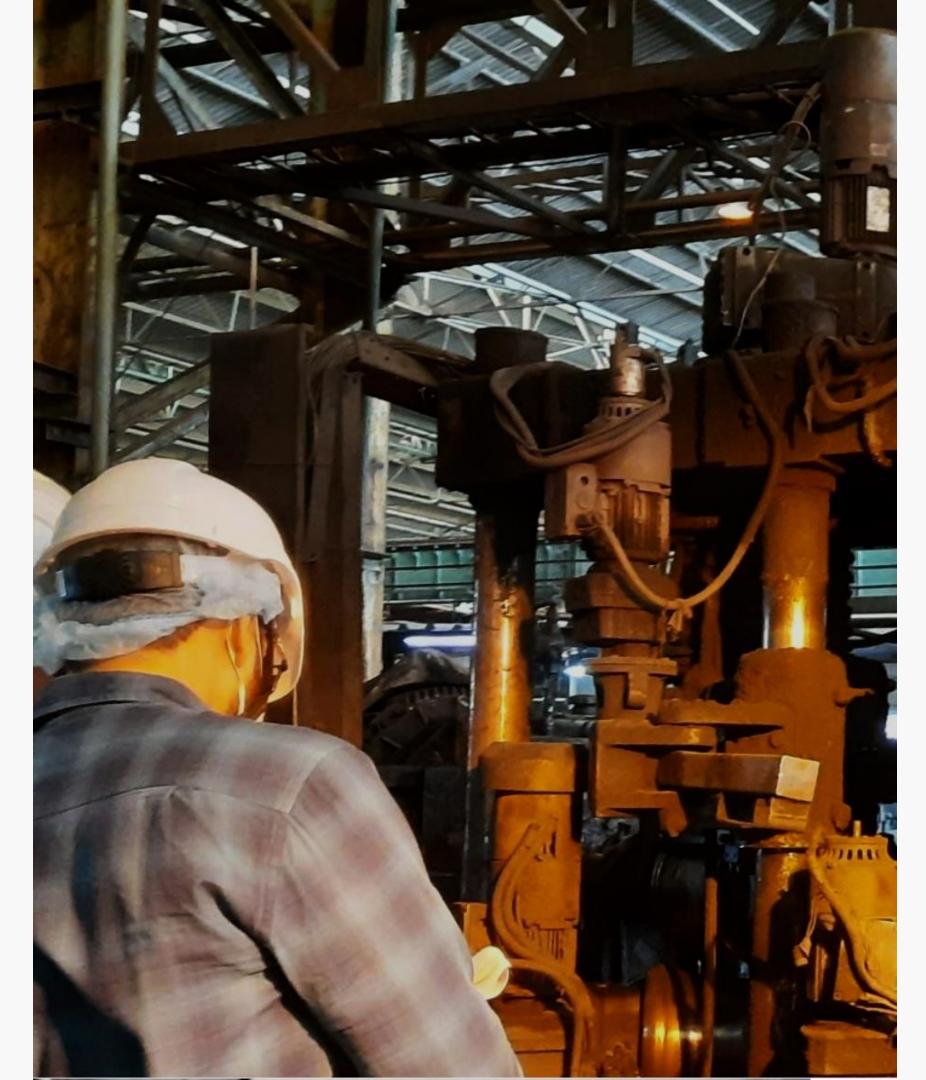
#### **End User Profile**













## Thank you!